

**BALANCE SHEET**

Quarter 3/2010

Unit: VND

ASSETS	Code	Note	Ending Balance	Beginning Balance
<b>A. SHORT-TERM ASSETS (100=110+120+130+140+150)</b>	<b>100</b>		<b>80,612,331,482</b>	<b>75,234,946,307</b>
<b>I. Cash and cash equivalents</b>	<b>110</b>		<b>44,427,869,874</b>	<b>34,982,478,042</b>
1. Cash	111		24,727,869,874	9,562,610,042
2. Cash equivalents	112		19,700,000,000	25,419,868,000
<b>II. Short-term financial investments</b>	<b>120</b>		-	-
1. Short-term investments	121			
2. Provision for devaluation of short-term security investments	129			
<b>III. Receivables</b>	<b>130</b>		<b>19,812,698,210</b>	<b>22,750,668,378</b>
1. Trade accounts receivables	131		19,988,032,988	23,395,044,770
2. Advances to suppliers	132		1,211,443,883	276,057,794
3. Short-term internal receivables	133			
4. Receivable in accordance with contracts in progress	134			
5. Other receivables	135		390,196,447	688,773,770
6. Provision for short-term bad receivables	139		(1,776,975,108)	(1,609,207,956)
<b>IV. Inventories</b>	<b>140</b>		<b>14,539,811,432</b>	<b>13,594,904,066</b>
1. Inventories	141		14,548,126,028	13,633,204,660
2. Provision for devaluation of inventories	149		(8,314,596)	(38,300,594)
<b>V. Other short-term assets</b>	<b>150</b>		<b>1,831,951,966</b>	<b>3,906,895,821</b>
1. Short-term prepaid expenses	151		-	62,331,000
2. VAT deductible	152		723,349,124	2,935,499,951
3. Tax and accounts receivable from State budget	154		482,883,453	473,130,370
4. Other short-term assets	158		625,719,389	435,934,500
<b>B. LONG-TERM ASSETS (200=210+220+240+250+260)</b>	<b>200</b>		<b>71,993,466,259</b>	<b>64,968,800,297</b>
<b>I. Long-term receivables</b>	<b>210</b>		-	-
1. Long-term receivables from customers	211			
2. Capital receivable from subsidiaries	212			
3. Long-term inter-company receivables	213			
4. Other long-term receivables	218			
5. Provision for long-term bad receivable (*)	219			
<b>II. Fixed assets</b>	<b>220</b>		<b>71,290,664,259</b>	<b>64,292,998,297</b>
1. Tangible fixed assets	221		70,460,786,354	64,288,948,297
- Historical cost	222		101,333,975,655	90,075,633,301
- Accumulated depreciation	223		(30,873,189,301)	(25,786,685,004)
2. Finance leases fixed assets	224		-	-
- Historical cost	225			
- Accumulated depreciation	226			
3. Intangible fixed assets	227			
- Historical cost	228			26,515,417
- Accumulated depreciation	229			(26,515,417)
4. Construction in progress expenses	230		829,877,905	4,050,000
<b>III. Property investment</b>	<b>240</b>		-	-
- Historical cost	241		-	-
- Accumulated depreciation (*)	242		-	-
<b>IV. Long-term financial investments</b>	<b>250</b>		<b>327,802,000</b>	<b>327,802,000</b>
1. Investment in subsidiaries	251			
2. Investment in joint-venture	252			
3. Other long-term investments	258		327,802,000	327,802,000
4. Provision for devaluation of long-term finance investment	259			
<b>V. Other long-term assets</b>	<b>260</b>		<b>375,000,000</b>	<b>348,000,000</b>
1. Long-term prepaid expenses	261		375,000,000	348,000,000
2. Deferred income tax assets	262			
3. Others	268			
<b>VI. Goodwill</b>	<b>269</b>			
<b>TOTAL ASSETS</b>	<b>270</b>		<b>152,605,797,741</b>	<b>140,203,746,604</b>

CAPITAL SOURCE	Code	Note	Ending Balance	Beginning Balance
<b>A. LIABILITIES (300= 310+330)</b>	<b>300</b>		<b>54,157,623,080</b>	<b>42,834,710,162</b>
<b>I. Short-term liabilities</b>	<b>310</b>		<b>40,906,259,350</b>	<b>29,603,324,687</b>
1. Short-term borrowing and debts	311		1,195,873,553	7,583,000,000
2. Trade accounts payable	312		16,052,970,884	12,231,217,916
3. Advances from customers	313		8,780,588,954	1,850,000,394
4. Taxes and liabilities to State budget	314		2,185,808,306	1,068,532,962
5. Payable to employees	315		5,652,522,013	4,204,764,921
6. Payable expenses	316		1,007,494,728	340,196,799
7. Accounts payables	317			
8. Payable in accordance with contracts in progress	318			
9. Other short-term payables	319		5,853,595,915	2,250,996,642
10. Provision for short-term liabilities	320			
11. Bonus and welfare fund	323		177,404,997	74,615,053
<b>II. Long-term liabilities</b>	<b>330</b>		<b>13,251,363,730</b>	<b>13,231,385,475</b>
1. Long-term accounts payables-Trade	331			
2. Long-term accounts payables-Affiliate	332			
3. Other long-term payables	333		-	-
4. Long-term borrowing and debts	334		12,917,000,000	12,917,000,000
5. Deferred income tax	335			
6. Provision for unemployment allowance	336		334,363,730	314,385,475
7. Provision for long-term liabilities	337		-	-
<b>B. OWNER'S EQUITY (400= 410+430)</b>	<b>400</b>		<b>98,448,174,661</b>	<b>97,369,036,442</b>
<b>I. Capital sources and funds</b>	<b>410</b>		<b>98,448,174,661</b>	<b>97,369,036,442</b>
1. Paid-in capital	411		84,000,000,000	84,000,000,000
2. Capital surplus	412		518,666,555	518,666,555
3. Other capital of owner	413			
4. Treasury stock	414			
5. Assets revaluation difference	415			
6. Foreign exchange difference	416		-	643,534,243
7. Investment and development fund	417		3,484,782,110	2,486,779,142
8. Financial reserve fund	418		2,146,013,590	1,785,996,947
9. Other fund belong to owner's equity	419		-	-
10. Retained profit	420		8,298,712,406	7,934,059,555
11. Capital for construction work	421			
<b>II. Budget sources</b>	<b>430</b>		<b>-</b>	<b>-</b>
2. Budgets	432			
3. Budget for fixed asset	433			
<b>C. MINORITY INTEREST</b>	<b>439</b>		<b>-</b>	<b>-</b>
<b>TOTAL RESOURCES</b>	<b>440</b>		<b>152,605,797,741</b>	<b>140,203,746,604</b>

**INCOME STATEMENT**

Quarter 3/ 2010

Unit: VND

Items	Code	Note	Quarter 3		Accumulation	
			Current year	Previous year	Current year	Previous year
1	2	3	4	5	6	7
<b>1. Sales</b>	<b>01</b>		<b>73,001,785,816</b>	<b>74,659,110,412</b>	<b>244,814,257,864</b>	<b>265,671,078,449</b>
2. Deductions	02			47,619,000		142,857,000
<b>3. Net sales and services</b>	<b>10</b>		<b>73,001,785,816</b>	<b>74,611,491,412</b>	<b>244,814,257,864</b>	<b>265,528,221,449</b>
4. Cost of goods sold	11		67,520,121,698	67,790,461,980	226,403,413,391	246,591,117,610
<b>5. Gross profit</b>	<b>20</b>		<b>5,481,664,118</b>	<b>6,821,029,432</b>	<b>18,410,844,473</b>	<b>18,937,103,839</b>
6. Financial income	21		579,590,829	383,538,277	3,364,932,553	2,694,142,478
7. Financial expenses	22		613,775,265	972,387,473	1,566,611,233	4,127,029,072
<i>Include: Interest expense</i>	23			-		
8. Selling expenses	24		622,739,415	914,317,534	2,422,569,238	3,578,363,401
9. General & administrative expenses	25		3,236,934,850	2,709,695,471	8,944,551,907	7,760,772,714
<b>10. Net operating profit</b>	<b>30</b>		<b>1,587,805,417</b>	<b>2,608,167,231</b>	<b>8,842,044,648</b>	<b>6,165,081,130</b>
11. Other income	31		2,797,670,694	583,826,933	7,640,939,160	1,632,218,660
12. Other expenses	32		1,382,330,839	590,552,117	5,283,852,694	1,365,931,780
13. Other profit	40		1,415,339,855	(6,725,184)	2,357,086,466	266,286,880
14. Profit or loss in joint venture	45					
<b>15. Profit before tax (50=30 + 40)</b>	<b>50</b>		<b>3,003,145,272</b>	<b>2,601,442,047</b>	<b>11,199,131,114</b>	<b>6,431,368,010</b>
16. Current corporate income tax expenses	51		774,477,818	481,566,575	2,900,418,708	1,212,654,968
17. Deferred corporate income tax expenses	52					
<b>18. Profit after tax (60=50 - 51 - 52)</b>	<b>60</b>		<b>2,228,667,454</b>	<b>2,119,875,472</b>	<b>8,298,712,406</b>	<b>5,218,713,042</b>
18.1 Profit after tax of minorities	61					
18.2 Profit after tax of the parent company's shareholders	62		-	-	-	-
<b>19. EPS (VND/share)</b>	<b>70</b>					

## CASH FLOW STATEMENT

Quarter 3/ 2010 (Direct method)

Unit: VND

Items	Code	Note	Accumulation	
			Current year	Previous year
1	2	3	4	5
<b>I. CASH FLOWS FROM OPERATING ACTIVITIES:</b>				
1. Cash received from sale or services and other revenue	01		343,401,598,779	300,778,959,382
2. Cash paid for supplier	02		(292,792,890,277)	(234,922,040,141)
3. Cash paid for employee	03		(23,664,003,405)	(24,840,444,337)
4. Cash paid for interest	04		(717,052,003)	(3,466,904,193)
5. Cash paid for corporate income tax	05		(1,999,328,280)	
6. Other receivables	06		34,334,740,695	21,168,144,452
7. Other payables	07		(30,546,693,043)	(42,038,271,969)
<b>Net cash provided by (used in) operating activities</b>	<b>20</b>		<b>28,016,372,466</b>	<b>16,679,443,194</b>
<b>II. CASH FLOWS FROM INVESTING ACTIVITIES:</b>				
1. Cash paid for purchase of capital assets and other long-term assets	21		(16,109,500,000)	(60,565,869)
2. Cash received from liquidation or disposal of capital assets and other long-term assets	22		3,361,000,000	
3. Cash paid for lending or purchase debt tools of other companies	23			
4. Withdrawal of lending or resale debt tools of other companies	24			
5. Cash paid for joining capital in other companies	25			
6. Withdrawal of capital in other companies	26			
7. Cash received from interest, dividend and distributed profit	27		1,675,782,282	1,365,853,008
<b>Net cash used in investing activities</b>	<b>30</b>		<b>(11,072,717,718)</b>	<b>1,305,287,139</b>
<b>III. CASH FLOWS FROM FINANCING ACTIVITIES:</b>				
1. Cash received from issuing stock, other owners' equity	31			
2. Cash paid to owners equity, repurchase issued stock	32			
3. Cash received from long-term and short-term borrowings	33			67,082,228,902
4. Cash paid to principal debt	34		(6,387,126,447)	(78,741,958,464)
5. Cash paid to financial lease debt	35			
6. Dividend, profit paid for owners	36		(2,661,859,440)	
<b>Net cash (used in) provided by financing activities</b>	<b>40</b>		<b>(9,048,985,887)</b>	<b>(11,659,729,562)</b>
<b>Net cash during the period (20+30+40)</b>	<b>50</b>		<b>7,894,668,861</b>	<b>6,325,000,771</b>
<b>Cash and cash equivalents at beginning of year</b>	<b>60</b>		<b>34,982,478,042</b>	<b>34,107,086,285</b>
Influence of foreign exchange fluctuation	61		1,550,722,971	(336,734,303)
<b>Cash and cash equivalents at end of year (50+60+61)</b>	<b>70</b>		<b>44,427,869,874</b>	<b>40,095,352,753</b>